

Opening new doors of Opportunity for you



Q S Consultants India Pvt. Ltd.

TOURISM - HOSPITALITY SERVICE

Q S Consultants offers specialized consultation services on throughout the hotel asset holding life-cycle, directed towards realizing the full potential of your hotel assets.

Anchor services pertaining to the hotel asset holding life cycle consist of Acquisition Services, Financing Services, Advisory Services, Asset Management Services, Transaction Services, and Development Services.





Acquisition Services

Augmenting market presence and paving the way to possible opportunities for organizational synergy are the mainstays of acquisitions. We simplify the process for our clients through precision-based evaluation, negotiation and acquisition

Some of the activities undertaken are:

- Due Diligence
- Financial services
- Valuations

Finance Services

We offer imaginative and effective solutions that respond to our client's unique strategic and financial requirements.

Some of the activities undertaken are:

- Acquisition Financing
- Re-Capitalization
- Refinancing
- Joint Venture Equity
- Debt Financing

Advisory Services

Advisory services at Q S consultants provide clients with guidance concerning the optimization of their hotel, leisure and luxury property assets. Our clients reap the benefits of our expansive expertise in the hospitality sector and procure elucidated strategies to resolve issues and build upon opportunities.

Some of the activities undertaken are:

- Operator Selection & Agreement Negotiations.
- Strategic Planning
- Market Studies
- Feasibility
- Valuation Services

Asset Management Services

Asset management services at Q S Consultants endeavor to assist our clients optimize their hotel assets to achieve maximum performance and increase profitability.

Some of the activities undertaken are:

- Monitoring financial performance
- Compliance of Management contract
- Internal Audits
- Sales & Marketing Performance
- Loan performance
- Development of annual business plan
- Cash flow forecasting
- Appraisals
- Human Resource Management

Transaction Services

We view Transaction advisory services as crucial support to determine and communicate the value-carriers of a business to achieve greatest advantage. We offer counsel to upgrade assets that are not in a position to command optimum value, ensuring that our clients get maximum pricing benefits for their assets.

Development Services

In Project development, we structure a pattern for operations and construction to ensure that all contingencies are safeguarded and project completion is on schedule, within budgetary constraints and without complications as a result of our development advisory services.

Some of the activities undertaken are:

- Review of all program contracts.
- Procurement.
- Constructability, schedule viability, construction progress.
- Contractor negotiations.
- Quality control.
- Budgetary projections.





For further information:

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We care for
the environment

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